

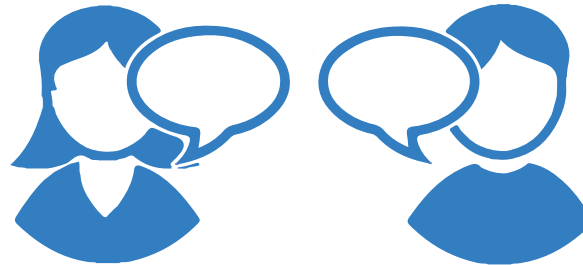
5 Stages For A Successful Negotiation

Cheat Sheet

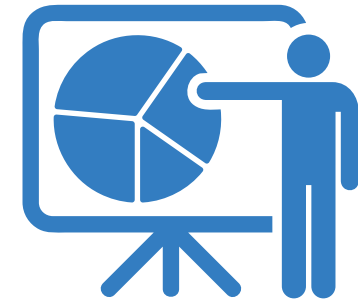
Planning & Preparation



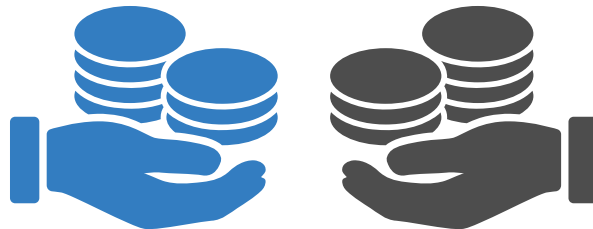
Discussing



Proposing



Bargaining



Reaching An Agreement

